



CASE STUDY

HOSPITALITY - THE SAVOY HOTEL

CLIENT

The Savoy Hotel, Limerick



Situated in Midwest Ireland, the Limerick Savoy Hotel on Henry Street is located in the centre of Limerick City close to the River Shannon. The Savoy, one of the finest hotels in Limerick. It is a luxurious boutique property.

With 107 recently refurbished guest rooms and suites which feature marble , spa facilities, gym, and a private pool are also available.

The Savoy is a destination for food lovers and drink connoisseurs alike: a choice of five stylish restaurants and bars offer something to suit all tastes.

Details

- 5 Stars
- 107 Rooms
- Spa Facilities
- 5 Restaurants /Bars



HOSPITALITY CLIENT : ENGAGEMENT MODEL

The Savoy Hotel order products weekly from Western Hygiene. The order is placed through their dedicated sales representative.

DELIVERY

Western Hygiene place products at any location requested by the client within the Hotel. Western Hygiene also monitor their chemical usage, such that the client has insight on exact costs

ORDER

Orders are delivered weekly; however, the client has access to a speed delivery service

STORAGE/ COST VISIBILITY

THE
SAVOY

LUXURY IN LIMERICK



Example: WH Products/Solutions supplied



Paper Products

Hand Towel
Toilet Tissue



Chemicals

Dishwasher Detergent System



Dispensers

Hand Towel
Soap
Sanitiser

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1 DAY /WK SAVING TIME



As a direct result of working with Western Hygiene, The Savoy have saved ONE HOUR per day (7 hours/1 staff day per week)

Additional savings centered round

- Reduction in time allocated to order management and stock control
- ↓ Electricity Costs
- ↓ Water Usage



THE
SAVOY

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HOW DID THE SAVOY HOTEL DESCRIBE WESTERN HYGIENE?



KNOWLEDGE

Western Hygiene has outstanding product knowledge



DELIVERY

Western Hygiene call every week – as promised!



COST EFFICIENCY

We have made savings across labour, electricity, time and administration as a result of engaging Western Hygiene



QUALITY

Western Hygiene has products which reflect the highest quality and excellent results.

THE
SAVOY
★★★★★
LUXURY IN LIMERICK

TESTIMONIAL

“ Anytime we had an issue it would resolved immediately after care and customer care have been outstanding “

Aidan O’Gorman/ Purchasing Manager/ The Savoy Hotel