



CASE STUDY

EDUCATION - INSTITUTE OF TECHNOLOGY

CLIENT

Limerick Institute of Technology (LIT)



Limerick Institute of Technology (LIT) is an institution of higher education located in Limerick and one of 14 member institutions of the Technological Higher Education Association (THEA). LIT has five campuses in Limerick, Clare and Tipperary. The main campus is located at Moylish Park adjacent to Thomond Park and houses the Faculty of Applied Science, Engineering and Technology and the School of Business and Humanities.

LIT offers courses at level 6 (certificate) through to level 10 (PhD) whilst also catering for craft apprentices and adult and continuing education. The institute has twice been named as The Sunday Times Institute of Technology of the Year in The Sunday Times University Guide.

The institute has campuses in

- Limerick
- Thurles, Co. Tipperary
- Clonmel, Co. Tipperary
- Ennis, Co. Clare



LIT
LIMERICK INSTITUTE
OF TECHNOLOGY

EDUCATION CLIENT : ENGAGEMENT MODEL

LIT order products weekly from Western Hygiene. The order is placed through their dedicated sales representative.

DELIVERY

Western Hygiene place products at any location requested by the client – this might be rolling a pallet into a storage area, placing boxes on shelves in a storage room or breaking down an order, distributing it across multiple areas within a building. This storage support ensures that LIT staff do not have to undertake this activity.

ORDER

Orders are delivered weekly; however, the client has access to a speed delivery service

STORAGE



LIT
LIMERICK INSTITUTE
OF TECHNOLOGY

Example: WH Products/Solutions supplied



Paper Products

Hand Towel
Toilet Tissue



Soap & Sanitiser

Hand Soap



Dispensers

Hand Towel
Soap
Toilet paper



LIT
LIMERICK INSTITUTE
OF TECHNOLOGY

30%

SAVING USAGE



As a direct result of working with Western Hygiene, LIT estimate that it has saved approximately:

↓ 20% Staff Time

- Reduction in staff inspections on equipment
- Reduction in refills
- Less dispensing which means less wastage and cleaning

↓ 30% Usage

- One sheet dispensing in toilet sheet system
- One sheet dispensing on hand towel system
- Custom dispensing on foam soap (vs bulk)

20%

SAVING STAFF TIME



LIT
LIMERICK INSTITUTE
OF TECHNOLOGY



HOW DID LIT DESCRIBE WESTERN HYGIENE?



PROFESSIONAL

Dispensers were fitted to the highest standard and Western Hygiene ensured that the area was immaculate after installation.



DELIVERY

Western Hygiene always delivery when they say they will and go over and beyond.



COST EFFICIENCY

Western Hygiene have a range of high-quality products which are cost effective



ADVICE

Western Hygiene are always there to help and advise on what is the best product to use (in all different scenarios).



LIT

LIMERICK INSTITUTE
OF TECHNOLOGY

TESTIMONIAL



“Western Hygiene offer us cost effective solutions and high-quality products. And their customer service is excellent!”

Diane White/ Purchasing Manager/ LIT