



Kevin Collins
Western Hygiene Supplies Limited
Curry Cumber
TUAM
CO Galway

30th April 2016

Dear Kevin Collins

We previously announced that, starting on January 1st 2015, SCA would introduce an annual price change which would be based on business and general inflation changes and effective at the beginning of each year.

In Q4 last year, we decided that we would postpone the 2016 change until later in the year and instead combine with 2017 to have only the one adjustment across the two years.

The change has been carefully determined by balancing the need to secure our ongoing investment program in innovation, equipment, customer service, sales and marketing activities with the need to ensure you can be competitive and win in the market.

Please accept this letter as notification that we will increase our prices into the market by 2.9% effective from 1st June 2016. This increase will apply to all Tork branded and unbranded articles.

As your agreed notice period with SCA is 2 months, the above increase will be effective from 1st July 2016.

- Please note that this "annual" review will not take into consideration the cost evolution of raw materials. In case of high volatility in raw materials or other items, these will be addressed in a separate process.

We will continue to apply current prices to all orders received by 30th June due for delivery no later than Friday 15th July 2016.

We would like to thank you for your understanding and look forward to our continued business cooperation in the future.

Yours sincerely

A handwritten signature in black ink that reads 'N. Titheridge'.

Nathan Titheridge
Sales Director UK & Ireland