

Dear Martin,

We have several news to share with you that are important:

1. As a result of frequent and constant increases in raw material costs, energy fees, transportation costs, THOMIL Profesional is forced to modified our prices for 2019 to all our partners. We have limited as much as we could this price increase.

- Please find enclosed the **Price List THOMIL 2019 EX-A1** (pdf and excel) that **will be valid from March 4st, 2019.**
- Please also note that we will apply 2018 Prices List to all P.O. received **before 4st March, 2019.**
- Note that There is No Price Changes in our New Concentrate and Dilution Systems that we launched in 2018. (MASTERBOX, SMP DOSING SYTEM and TRIO SYSTEM/TOTAL for LAUNDRY)

2.- You will also find in this new list, the new price lists of products and systems that THOMIL has developed during the last year and that we recently presented to you.

- **DEGRASS D-40 BAC** - Food Disinfectant Degreaser
- **POLISH (New Format)** - LIQUID Lubricant Luster for Wet Sweeping
- **KONY ULTRA BAC LEMON** - Ultra Concentrated Manual Detergent Liquid, effective against Salmonella typhi.
- **DELTA PLUS / UNIVERSAL PLUS / COMPLEX PLUS** - Range of Detergents for Dishwasher Machine with a higher formula in POTASSE and sequestering NTA, this is a much more effective detergent.
- **THOMILMATIC TOTAL** - Enzymatic detergent for all types of textiles.
THOMILMATIC TRIO - Dosing system - Recommended for the basic system of 3 ThomilMatic TRIO dosing products: Detergent + oxygen + fabric softener.
- The new **MASTERBOX Bag In Box (5L) RANGE** for Dishwashers, Surface Cleaning and Professional Laundry.
- The new **SMP DOSING SYSTEM** for the dilution of **THOMILMAGIC CONCENTRATES** (1.8 liters) in bottles and buckets.

We remain at your disposal for any request of additional information.
Thank you for support.

Best regards,
David Ruiz de Austri
Export Manager

