

Kevin Collins
Western Hygiene Supplies Limited
Curry, Cumber
TuamCo Galway

Essity price increase as of June 1st 2018

27TH February 2018

Dear Kevin Collins

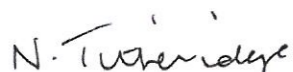
During 2016 / 17 the market saw unprecedented increases in raw material prices, unfortunately this upward trend has continued. The increases in virgin pulp and recovered fibre has been mirrored by rapidly escalating energy charges which are in turn negatively affecting production and transportation costs.

We have been doing our utmost to mitigate the impact of these factors, however the combination and level of increases of the above has made a market price adjustment unavoidable.

With effect from 1st June 2018, Essity will increase prices by 6.5% across the Professional Hygiene range and also the consumer brands Plenty, Cushelle and Velvet. We will continue to apply current prices to all orders received by Thursday 31st May 2018, due for delivery no later than Thursday 14th June 2018.

We would like to thank you for your understanding and look forward to our continued business co-operation in the future.

Yours sincerely

A handwritten signature in black ink that reads 'N. Titheridge'.

Nathan Titheridge
Commercial Director UK & Ireland